

Heterogeneous Effects of Agricultural Technical Assistance in Colombia

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Small family farms account for 72% of the farms in the world. Most of these farms, in developing countries, face labor productivity gaps. One of the strategies to increase agricultural productivity focuses on implementing technical assistance programs. Using agriculture microdata, we estimate the marginal treatment effect

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of receiving technical assistance services. We find that technical assistance
generates heterogeneous effects. On average, agricultural units receiving
technical assistance increased their agricultural production by 50.4%. However,
there is important heterogeneity of technical assistance's effects across the
production units' unobserved and observed characteristics.