

# Jorge Florez-Acosta

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## **Banco de la República**

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## **Current position**

Research Economist, Banco de la República (Central Bank of Colombia), 2021-.  
Assistant professor, Department of Economics, Universidad del Rosario, 2015-present (on leave).

## **Past positions**

Visiting assistant professor, Department of Economics, Université Paris-Dauphine,  
June, 2019.

## **Education**

Ph.D. in Economics, Toulouse School of Economics, 2015.  
Visiting student, Institute for Fiscal Studies (London), January–June, 2015.  
Master in Economics, Toulouse School of Economics, 2010.  
B.A., Economics, Universidad de Antioquia, 2006.

## **Honors, Awards, and Fellowships**

2009-2013	<i>Banco de la República</i> Graduate Student Scholarship.
2011-2014	INRA (French National Institute for Agricultural Research) Ph.D dissertation grant.
2013-2015	<i>Colciencias</i> Graduate Student Scholarship.
2014-2015	<i>Université Toulouse 1</i> , Teaching and Research scholarship (ATER).
2014	CEPR/JIE School on Applied IO travel grant.
2014	LACEA-LAMES Conference travel grant.
2015	Speaker at the <i>Rising stars</i> session, 13th International Industrial Organization Conference.
2015	Econometric Society World Congress travel grant.
2019	Scholarship for a research visit abroad, Universidad del Rosario.

## **Research**

### **Research Interests**

Empirical Industrial Organization, Competition Policy, Applied Microeconomics.

### **Publications**

“Multiproduct retailing and consumer shopping behavior: The role of shopping costs”,  
*International Journal of Industrial Organization*, Vol. 68, 2020.  
(with Daniel Herrera-Araujo, Université Paris-Dauphine).  
*Recipient of the IJIO Best Empirical Paper Award 2020.*

“Do preferences for private labels respond to supermarket loyalty programs?”,  
*Journal of Economic Behavior and Organization*, Vol. 188, 2021, pp. 183-208.

## Working papers

“Reciprocal Lending Relationships Between Financial Conglomerates: Evidence from the Mexican Repo Market”.

(with Karoll Gómez, Universidad Nacional, and Carlos Cañón, King’s College London).

“The role of nonlinear pricing and resale price maintenance on nominal price stability: Evidence from the ready-to-eat cereal industry”.

## Research work in progress

“Strategic product delisting in grocery retailing”,  
(with Daniel Herrera-Araujo, U. Paris-Dauphine, and Andras Niedermayer, U. Cergy-Pontoise).

“Below-cost pricing strategies and competition in multiproduct grocery retailing markets”,  
(with Daniel Herrera, U. Paris-Dauphine).

“Collusion in advertising intense industries”,  
(with Jorge Ale-Chilet, Bar Ilan University, and Chris Sullivan, U. Wisconsin-Madison).

“Price regulation of OTC pharmaceuticals”,  
(with Paul Rodríguez-Lesmes, Universidad del Rosario).

## Service

**Referee service:** Journal of the European Economic Association, Economic Modelling.

**Advising/Committee member:** Jose Astaiza.

## Teaching Experience

*Economics Department, Universidad del Rosario, assistant profesor*

2016-1 Industrial Organization (Graduate).

2016-present Microeconomics 2 (Undergraduate).

2016-present Econometrics (Graduate).

*Toulouse School of Economics.*

Fall 2014 TA Econometrics M1 (Graduate).

Spring 2012-2014 TA Initiation à la Microéconomie 2 (Undergraduate).

Fall 2012-2014 TA Microéconomie Élémentaire (Undergraduate).

*Economics Department, Universidad de Antioquia.*

Summer 2012 Introduction to Competition Policy (Short course -one month-).

2007-2009 Introduction to Economics (Undergraduate).

2008-2009 Introductory Macroeconomics (Undergraduate).

## Seminar and Conference presentations

**2013:** EARIE Annual Conference (Evora), Jornadas de Economía Industrial (Segovia).

**2014:** CEPR/JIE School on Applied Industrial Organization (Athens), Jorunées de Microéconomie Appliquée (Clermont-Ferrand), European Meeting of the Econometric Society (Toulouse), ENTER MaCCI-TSE Competition Economics Workshop (Mannheim), LACEA/LAMES annual meetings (Sao Paulo), Applied Microeconomics Seminar (Banco de la República, Cali).

**2015:** IIO Annual Conference (Boston), INRA-TSE Food Economics internal seminar (Toulouse), World Congress of the Econometric Society (Montréal).

**2016:** Universidad EAFIT, Banco de la República, EARIE Annual Conference (Lisboa), Jor-

nadas de Economía Industrial (Palma de Mallorca), Universidad Nacional (Bogotá), LACEA-LAMES (Medellín).

**2017:** IIO Annual Conference (Boston), 1st Workshop on Structural Industrial Organization (Universidad Javeriana-Bogotá).

**2018:** IIO Annual Conference (Indianapolis), Central Bank of Mexico, Universidad de los Andes, Bogota Workshop on Structural IO.

**2019:** Université Paris-Dauphine, Conference on Industrial Organization and the Food Industry, Toulouse.

## Other publications (in spanish)

### Book chapters:

Florez, Jorge, Tobón, David y Castillo, Gustavo (2008), “Organización institucional e industrial de las ZNI del sistema eléctrico colombiano”, *Optimización de herramientas multiobjetivo para la toma de decisiones de inversión en sistemas aislados sostenibles de energía*, Universidad de Antioquia, ISA, Colciencias, Medellín.

### Articles:

1. “Análisis empírico de los efectos económicos de la colusión: lecciones para Colombia”, *Ensayos sobre Política Económica*, No. 35, 2017 (with Karoll Gómez).
2. “Trabajo decente: una categoría política y técnica para el análisis y la medición de las condiciones de trabajo en Colombia”, *Controversia*, No. 194, pp. 15-45, 2010 (with Guillermo Correa).
3. “Análisis de la situación de pobreza y empleo en Medellín a partir de la encuesta de calidad de vida de Medellín, 2004-2005, y del Plan de desarrollo de Medellín, 2004-2007”, *Lecturas de Economía*, No. 70, pp. 191-222, 2009 (with Cristina Arenas and Emiro Mesa).
4. “Las condiciones laborales de los profesionales de la salud a partir de la Ley 100 de 1993: evolución y un estudio de caso para Medellín”, *Gerencia y Políticas de Salud*, Vol. 8, No. 16, pp. 107-131, 2009 (with Sara Atehortúa and Cristina Arenas).
5. “¿Ha sido efectiva la promoción de soluciones energéticas en las zonas no interconectadas (ZNI)? Un análisis de la estructura institucional”, *Cuadernos de Administración*, Vol. 22, No. 38, pp. 219-245, 2009 (with , David Tobón y Gustavo Castillo).
6. “Capital social, desarrollo y políticas públicas en Medellín, 2004-2007”, *Revista de Estudios Políticos*, No. 32, pp. 51-81, 2008 (with Germán Valencia and Mary Luz Aguirre).
7. “Institucionalidad en torno a los mercados de carbono y los mecanismos de flexibilización derivados del Protocolo de Kioto”, *Revista Facultad de Ingeniería*, No. 46, pp. 46-57, 2008 (with Piedad Restrepo and David Tobón).
8. “La gobernabilidad: conceptualización y una aplicación al sistema de educación básica en Colombia”, *Cuadernos de Economía*, Vol. 28, No. 49, pp. 157-186, 2008 (with Piedad Restrepo).

## Personal information

Languages: Spanish (native), English (fluent), French (fluent).